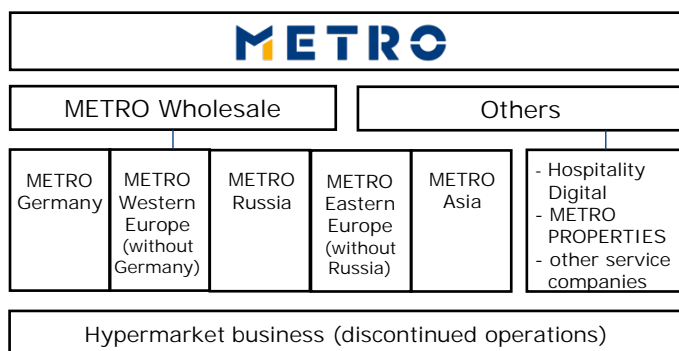


Our Vision

METRO is a leading international wholesale company and a partner for small and mid-sized businesses. Customer focus and customer satisfaction are essential elements of our strategy. We committed on building trusting relationship with our 24 million customers in 36 countries.

It is our goal to lift the food and hospitality sector, which still has enormous potential for growth. Digitalization is opening up new possibilities for our customers and METRO is working intensely on identifying and offering new solutions, which generate added value. With our profitable wholesale segment, we are continuing our positive development with five consecutive years of like-for-like sales growth. In September 2018 METRO AG initiated the divestment process for the food retail chain Real. The hypermarket business, which is up for sale, is reported as discontinued operations.

Company Structure



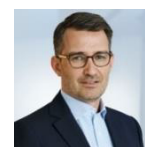
Management Board



Olaf Koch
CEO



Christian Baier
CFO



Philippe Palazzi
COO

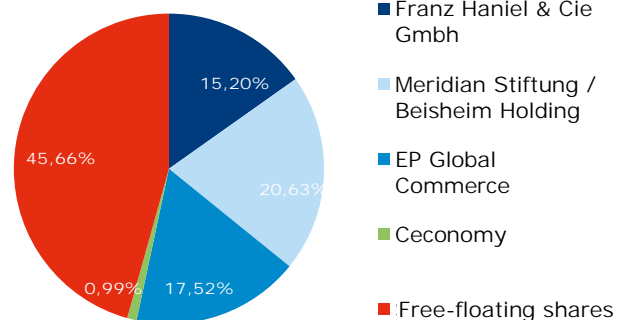


Heiko Hutmacher
CHRO

Supervisory Board

Jürgen B. Steinemann Chairman	Werner Klockhaus Vice Chairman
Herbert Bolliger	Stefanie Blaser
Gwyn Burr	Thomas Dommel
Prof. Dr. Edgar Ernst	Michael Heider
Dr. Florian Funck	Susanne Meister
Peter Kupfer	Dr. Angela Pilkmann
Dr. Fredy Raas	Xaver Schiller
Eva-Lotta Sjöstedt	Angelika Will
Dr. Lilliana Solomon	Manfred Wirsch
Alexandra Soto	Silke Zimmer

Shareholder Structure



Basic Data of Share

	Ordinary Shares	Preference Shares
Ticker Symbol	B4B GR	B4B3
WKN	BFB001	BFB002
ISIN	DE000BFB0019	DE000BFB0027
Reuters	B4B.DE	B4B3_p.DE
Bloomberg	B4BGR	B4B3 GR
Number of shares	360,121,736	2,975,517
Trading segment	Prime Standard	Prime Standard
Exchange	Frankfurt	Frankfurt

Guidance¹ for FY 2018/19

	FY 2017/18	FY 2018/19
Sales growth in local currency	1.5%	1-3% growth
LfL growth	1.3%	1-3% growth
EBITDA excl. real estate gains	€1,242m	2-6% reduction

¹ At constant FX and before portfolio measures.

Store Network

METRO Wholesale		773 Stores ¹ in 25 countries ²			
Germany	103	Eastern Europe	195	Russia	93
Western Europe	240			Asia	142
Austria	12	Bulgaria	11	China	96
Belgium	17	Croatia	10	India	27
France	98	Czech Republic	13	Japan	10
Italy	49	Hungary	13	Pakistan	9
Netherlands	17	Kazakhstan	6		
Portugal	10	Moldova	3		
Spain	37	Poland	29		
		Romania	30		
		Serbia	9		
		Slovakia	6		
		Turkey	34		
		Ukraine	31		

¹ as of Q3 2018/19.

² additional 11 countries with Food Service Distribution (FSD).

Key Financial Figures - Annual Report 2017/18

€ million	2016/17 ¹	2017/18 ¹
Sales development (like-for-like)	0,9%	1,3%
Sales (net)	29.903	29.476
EBITDA excluding earnings contributions from real estate transactions	1.267	1.242
Earnings contributions from real estate transactions	175	128
EBITDA	1.443	1.370
EBIT	833	823
EBT (earnings before taxes)	674	693
Profit or loss for the period	379	447

¹ Continuing operations.

Employees

Development of employee numbers by segments by headcount as of the closing date of 30/9

	2017 ¹	2018 ¹
METRO Wholesale	115,950	112,370
METRO Germany	14,105	13,711
METRO Western Europe (excluding Germany)	27,607	27,207
METRO Russia	16,053	13,960
METRO Eastern Europe (excluding Russia)	29,557	29,060
METRO Asia	20,685	20,515
Others	7,031	7,008
METRO AG	912	909

¹ Continuing operations.

€ million	2016/17 ¹	2017/18 ¹
Earnings per share (basic = diluted)	0.99 €	1.22 €
Dividend per ordinary share	0.70 €	0.70 €
Dividend per preference share	0.70 €	0.70 €
Cash flow from operating activities	851	874
Investments	690	600
Net debt (30/09)	2.732	2.710
Stores	759	769
Selling space (1,000 m ²)	5.307	5.234

¹ Continuing operations.

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